

# Your strong partner in the health care system

Together for a sustainable circular future

## Challenging times for the health care system

The people who take on these tasks deserve our respect!

The healthcare sector is currently facing greater challenges than ever before, not least due to the far-reaching impacts of the Covid pandemic. Time and staff shortages, huge workloads, rising costs and shortages of raw materials are all constant factors in the hectic day-to-day running of a clinic. In the midst of these challenges, compassion and care for patients must remain a priority.



#### **Social influences**

- High staff workloads and overloaded intensive
- · High capacity utilisation: Ageing society and high care rate in old age
- Greater patient needs



#### **Economic challenges**

- Inflation and rising costs
- Skills shortage and high cleaning staff turnover
- Rising price pressure, partly due to the greater number of privatised hospitals
- Time constraints, such as due to staff shortages
- Increase in hygiene measures



#### Political challenges

- Guaranteed medical care in rural areas
- Vacant positions in the medical service
- Political and societal calls for sustainability
- Digitalisation (increasing the efficiency of clinics)
- Pandemic-related laws and regulations



#### **Ecological awareness**

- Greater patient expectations regarding the environment and sustainability
- Consequences of climate change, such as natural disasters
- Scarcity of resources

## A strong partnership

We help you meet the challenges of everyday clinic life, big or small.





## Seamless hygiene concept

Our efficient hygiene and disinfection concepts guarantee the required standard of clinical hygiene. Our products are easy and safe to handle and have non-toxic formulations, ensuring safety for people and the environment.



## **Outstanding value** for money

Our products offer you lower costs per application compared with competing products. Our efficient dosing systems save costs.



## **Focus on humanity**

We care about you and your patients! We build a genuine partnership with you and are there for you with personal contacts on site.



## Competent cleaning staff

Our Green Care Academy, an easy-to-understand e-learning tool, helps you train your cleaning staff.



## **Speed and flexibility**

Cleaning in clinics has to be quick, efficient and reliable. Thanks to the effective cleaning power and the intuitive and convenient handling of our ready-to-use cleaning agents, you save time and reduce walking distances.



## **Complete and** sustainable cleaning

Demand for sustainability has increased significantly. With our Green Care Professional brand. we provide high-performance and sustainable cleaning solutions. What's more, our products will look good in your sustainability report.

## Our areas of application



Disinfection and hygiene

# How we support you



# **Innovative** and sustainable circular products



A sustainable circular future with Green Care Professional



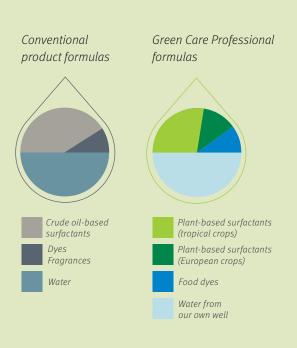
In development and production, we consistently use renewable energy technology and raw materials. We continuously reduce by-products, pollutants and residues in our formulas. We also pay attention to the biological degradability of materials and exclude raw materials with negative environmental impact in compliance with EU Ecolabel requirements.

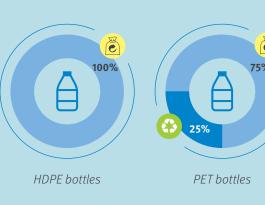
As our formulas contain neither hazardous nor prohibited materials, they are harmless for humans and the environment.



In order to do without virgin plastic made from crude oil and to conserve our fossil resources, we rely on recyclate from the Yellow Bag. We refrain from using PS (polystyrene) and PVC for our packaging components.

The recyclate share in our bottles is 100% and our bottles are completely recyclable. After their disposal, they can be returned safely to the material cycle.





*In the long term we will use 100% recyclate from* the Yellow Bag for our PET bottles. Until a complete switch is possible, we supplement the material with recyclate obtained from deposit bottles.





111311

## Practised circular economy





# Make sustainable cleaning your added value!



#### **Cleaning power** through quality

Quality "made in Germany": High-performance and efficient cleaning.



#### Safe for people and the environment

We use harmless materials that can be returned to the cycle.



#### Recyclable products

We stand for a circular economy along the entire value chain.



#### Sustainable profitability

Our smart cleaning concepts enable precise and economical dosing.







#### Our success: World record

More than 824 million PET bottles made from recyclate have so far been put into circulation by companies in the Werner & Mertz Group. (as of: March 2024)

wir-fuer-recyclat.de



#### Formulation





#### Packaging





#### Production and supply chain



## All-round service

Based on unique expertise







#### Top advice

Our well-trained consultants put your cleaning services to the test and help you improve them.

- Property folders provide comprehensive information about your property, processes and the products used.
- Application engineers provide advice on site



#### Tailored concepts

Whether recommendations, cleaning or outbreak plans: We use our expertise to improve your services and solve your technical application problems.





#### **Technical support**

Not quite sure how to use a product?

- Provision of dosing technology
- Dedicated technical team to rectify dosing technology faults



#### Hygiene aids

We offer all-round services for setting up and maintaining first-class hygiene standards.

- On-site advice from trained disinfection experts
- Testing and documentation as part of hygiene audits
- Microbiological tests

## Specific services.

We are happy to provide you with all the info you need on our range of services or details about specific services: info@tana.at



## **Ecological footprint as** a competitive advantage

Sustainability is becoming increasingly important. However, a competitive advantage can only be secured if this can be convincingly communicated. We help you do this: The Green Care Performance Calculator allows you to calculate your ecological footprint and even have it certified. You can use the certificate for your sustainability report!

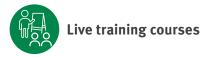






#### Specialist knowledge, effective training

Doing a great job with specialist knowledge: We offer all-round services for setting up and maintaining first-class hygiene standards.







## Joint marketing

We support your sustainability communication with tailored marketing materials. For example:



Certificate in the entrance/waiting area

# Which system satisfies your requirements?



## Ready4U

## **Speed**

Our spray bottles for safe and fast application without measuring.



#### Concentrate **Dosing**

## Price / performance ratio

High-performance concentrate and simple dosing options.



## Switch

## Reduce + Reuse + Recycle

Ultra-concentrated formulations in bottle with dosing cap and refill pouch.



## Kliks Safety

Our compact Kliks cleaning system is intuitive and safe.



Precise dosing, suitable for mobile use, clever packaging design.

## Clinical cleanliness

thanks to the highest standards of hygiene



Hygiene requirements are particularly high in the health care system. To meet this special challenge, the highest standards of cleaning, sterilisation and disinfection must be maintained, as this is the only way to ensure a germ-free environment. We offer efficient cleaning solutions in all hygiene areas:



## Hygiene area I

Examples: Operating theatres, delivery rooms, intensive care units

- Disinfection of surfaces at least once a day
- Basic technical training required for cleaning
- Triple protective clothing and gloves
- Keep functional paths clear and observe the five-colour system
- Hand disinfection after cleaning is mandatory

## Hygiene area II

Examples: Internal medicine, endoscopy

- Moderate risk of infection
- Double protective clothing
- Hand disinfection after every change of area





Hygiene area III

Examples: Administration rooms, entrance area, staircase

- No mandatory surface disinfection
- Cleaning cycle can be defined individually





A circular future | www.wmprof.com

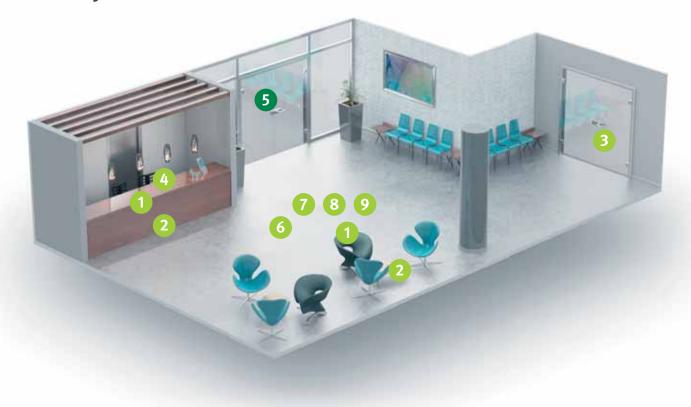
# Your strong partner in the health care system

Together for a sustainable circular future



# Our product selection for you

# Reception









2 TANET multiclean

Ready-to-use all purpose cleaner



3 GLASS cleaner

Glass & window cleaner



4 TANEX power

Ready-to-use plastic cleaner



5 APESIN spray F
Alcohol-based rapid
disinfection, liquid –
perfume-free

# Salesroom / kiosk







High performance floorand surface cleaner



7 TANET orange

Floor and surface cleaner



8 TANET karacho

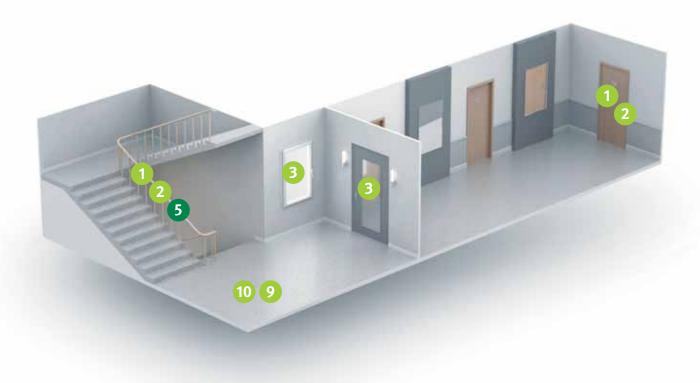
Surfactant-free all purpose cleaner



🧿 TAWIP vioclean 🜌

Floor cleaner & care

# Hallway / staircase









TANET multiclean

Ready-to-use all purpose cleaner



GLASS cleaner

Glass & window cleaner



4 APESIN sanol Quick&Easy

Foaming sanitary disinfectant cleaner



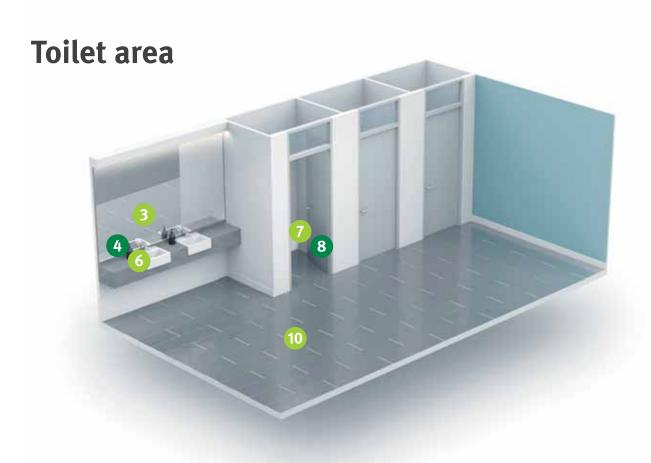
**5** APESIN spray F Alcohol-based rapid disinfection, liquid perfume-free



Ecolabel

6 SANET lavocid

Sanitary maintenance cleaner





7 WC lemon 🜌







Liquid disinfecting cleaner for sanitary areas



9 TANET SR 15

High performance floorand surface cleaner



Toilet bowl cleaner lemon



Surfactant-free all purpose cleaner



## LAVAMANI rosé 🜌

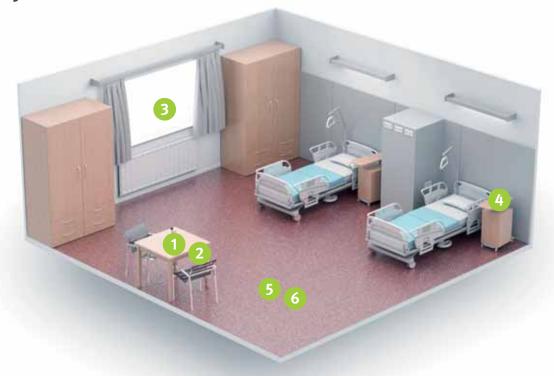
Liquid hand soap



#### **APESIN** handactive F

Liquid alcoholic instant hand disinfectant

# Hospital room (cleaning)

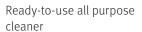














GLASS cleaner

Glass & window cleaner



4 TANEX power

Ready-to-use plastic cleaner



5 TANET SR 15

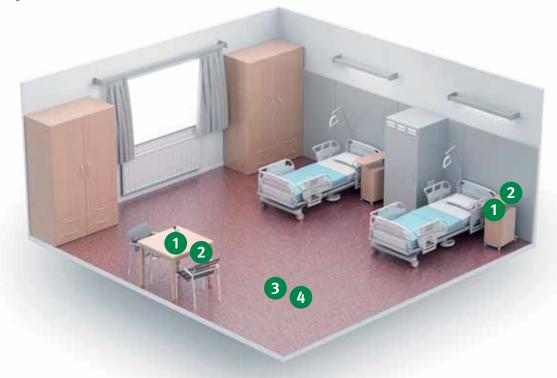
High performance floorand surface cleaner



🌀 TAWIP vioclean 🥣

Floor cleaner & care

# Hospital room (disinfection)





#### 1 APESIN multi Quick&Easy

Foaming disinfectant multi-purpose cleaner



## 2 APESIN spray F

Alcohol-based rapid disinfection, liquid perfume-free



#### 3 APESIN AP 100 Plus

Powdery oxygen active disinfectant



## **4** APESIN rapid plus

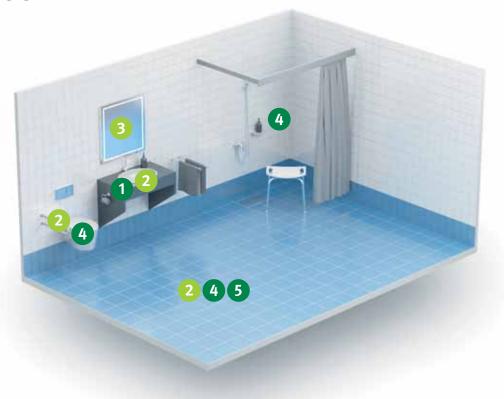
Liquid quick acting disinfecting surface cleaner



#### **APESIN** handactive F

Liquid alcoholic instant hand disinfectant

## **Bathroom**





1 APESIN sanol Quick&Easy

Foaming sanitary disinfectant cleaner



2 SANET lavocid

Sanitary maintenance cleaner



GLASS cleaner

Glass & window cleaner



4 APESIN san

Liquid disinfecting cleaner for sanitary areas



**5** APESIN AP 100 Plus

Powdery oxygen active disinfectant



**APESIN** handactive F

Liquid alcoholic instant hand disinfectant

# **Dining room**





**1** GREASE off Quick&Easy Universal kitchen degreaser



High performance kitchen degreaser

**GREASE** power



Quick&Easy Foaming disinfectant kitchen cleaner

**3** APESIN kitchen



High performance floorand surface cleaner

4 TANET SR 15



**5** GREASE superclean

Multi-purpose kitchen cleaner

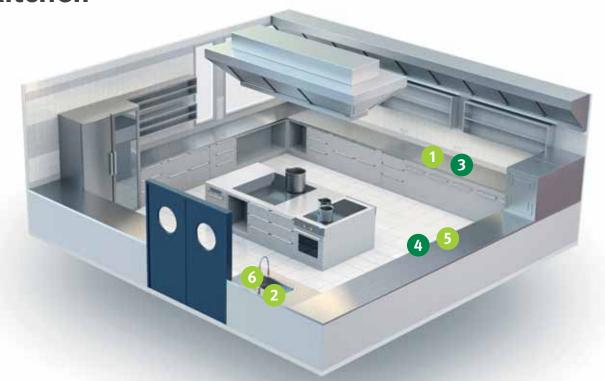




LAVAMANI F

Liquid hand soap

## Kitchen





**1** GREASE power <</p>

High performance kitchen degreaser



2 CREAM cleaner

Scouring Cream



**3** APESIN spray F Alcohol-based rapid disinfection, liquid – perfume-free



4 APESIN food

Liquid, fast-acting kitchen disinfectant



**5** GREASE superclean

Multi-purpose kitchen cleaner



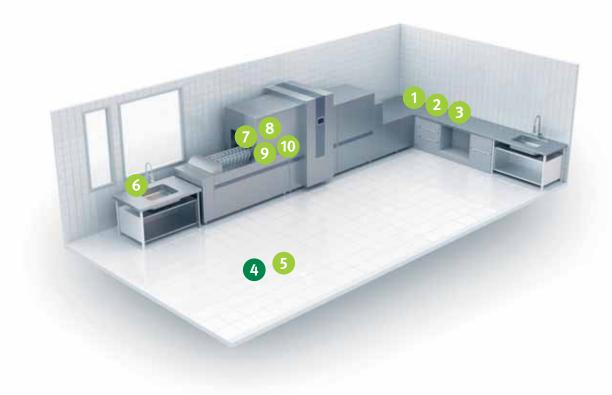
6 MANUDISH original

Hand Dishwashing Liquid



22 | Health care system

# **Dishwashing**







7 ENERGY ultra 💌

Hard water detergent for dishwashers





Rinse aid for professional dishwashers





9 ENERGY topKliks High performance dishwashing detergent for medium and hard water types





High performance rinse aid for medium to hard water types





LAVAMANI F

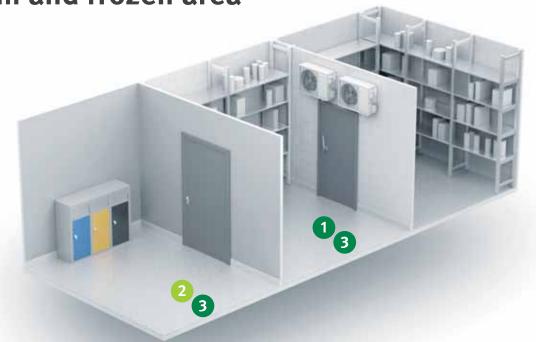
Liquid hand soap



#### **APESIN** handactive F

Liquid alcoholic instant hand disinfectant

Goods receipt, dry storage, refrigerated room and frozen area







Ready-to-use cleaner for deep-freeze storage rooms



2 GREASE superclean

Multi-purpose kitchen cleaner



3 APESIN combi DR

Powdery oxygen active disinfectant

# **Operating theatre**







Liquid quick acting disinfecting surface cleaner



2 APESIN AP 100 Plus

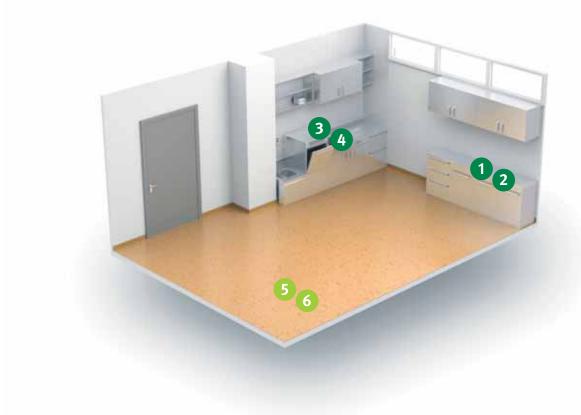
Powdery oxygen active disinfectant



**APESIN** handactive F

Liquid alcoholic instant hand disinfectant

# **Unclean care workroom** (floor/surfaces)





#### 1 APESIN multi Quick&Easy

Foaming disinfectant multi-purpose cleaner



#### 2 APESIN spray F

Alcohol-based rapid disinfection, liquid perfume-free



#### **3** APESIN rapid plus

Liquid quick acting disinfecting surface cleaner



#### 4 APESIN AP 100 Plus

Powdery oxygen active disinfectant



#### 5 TANET SR 15

High performance floorand surface cleaner





#### 6 GREASE superclean

Multi-purpose kitchen cleaner

# **Unclean care workroom (dishes)**







4 in 1 Tabs for Dishwashers



2 ENERGY ultra 💌

Hard water detergent for dishwashers



3 BRILLANT ultra

Rinse aid for professional dishwashers



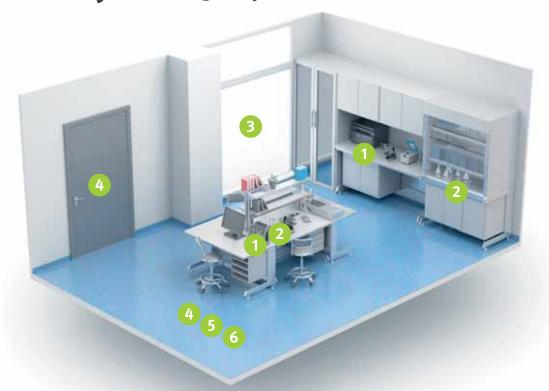
4 ENERGY proKliks 🥣 High performance dishwashing detergent for soft and osmosis water



BRILLANT proKliks

High performance rinse-aid for soft and osmosis water

## Laboratory (cleaning only)









2 TANET multiclean

Ready-to-use all purpose cleaner



GLASS cleaner

Glass & window cleaner



4 TANET SR 15

High performance floorand surface cleaner



5 TANET karacho 🜌

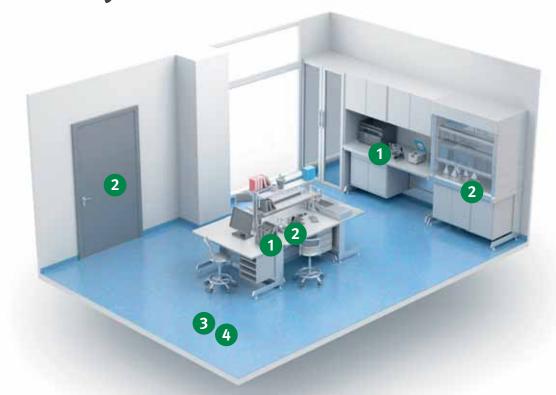
Surfactant-free all purpose cleaner



🌀 TAWIP vioclean 🥣

Floor cleaner & care

## Laboratory (disinfection)





#### 1 APESIN multi Quick&Easy

Foaming disinfectant multi-purpose cleaner



## 2 APESIN spray F

Alcohol-based rapid disinfection, liquid perfume-free



#### **3** APESIN rapid plus

Liquid quick acting disinfecting surface cleaner



#### 4 APESIN AP 100 Plus

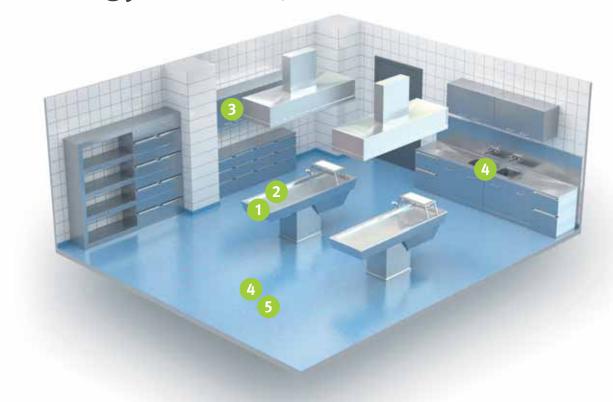
Powdery oxygen active disinfectant



#### **APESIN** handactive F

Liquid alcoholic instant hand disinfectant

# Pathology (cleaning only)









2 TANET multiclean



Ready-to-use all purpose cleaner



GLASS cleaner

Glass & window cleaner



4 TANET SR 15

High performance floorand surface cleaner



5 TANET karacho 🜌

Surfactant-free all purpose cleaner

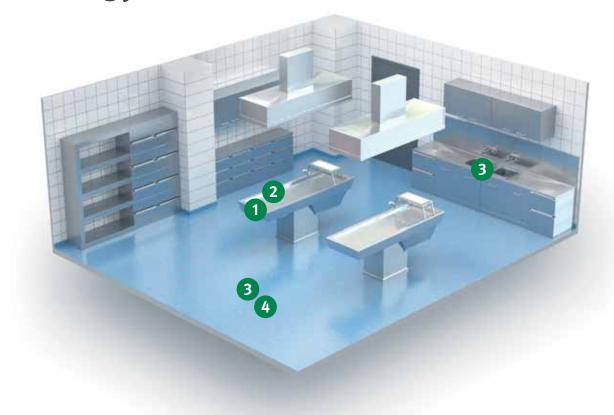




LAVAMANI F

Liquid hand soap

# Pathology (disinfection)





#### 1 APESIN multi Quick&Easy

Foaming disinfectant multi-purpose cleaner



## 2 APESIN spray F

Alcohol-based rapid disinfection, liquid perfume-free



## **3** APESIN rapid plus

Liquid quick acting disinfecting surface cleaner



#### 4 APESIN AP 100 Plus

Powdery oxygen active disinfectant



#### **APESIN** handactive F

Liquid alcoholic instant hand disinfectant

Therapy room







Glass & window cleaner



2 APESIN multi Quick&Easy

Foaming disinfectant multi-purpose cleaner



**3** APESIN spray F

Alcohol-based rapid disinfection, liquid – perfume-free



4 APESIN sanol Quick&Easy

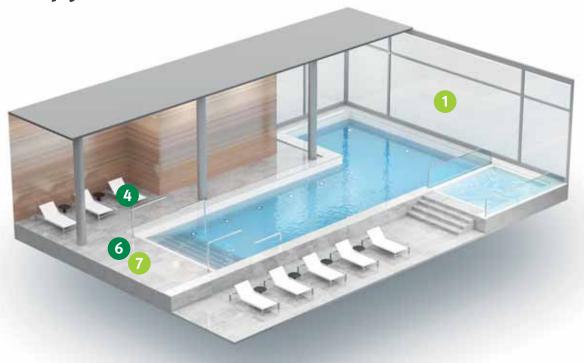
Foaming sanitary disinfectant cleaner



5 TANET SR 15

High performance floorand surface cleaner

# **Therapy bath**





6 APESIN san

Liquid disinfecting cleaner for sanitary areas



7 TANET karacho

Surfactant-free all purpose cleaner



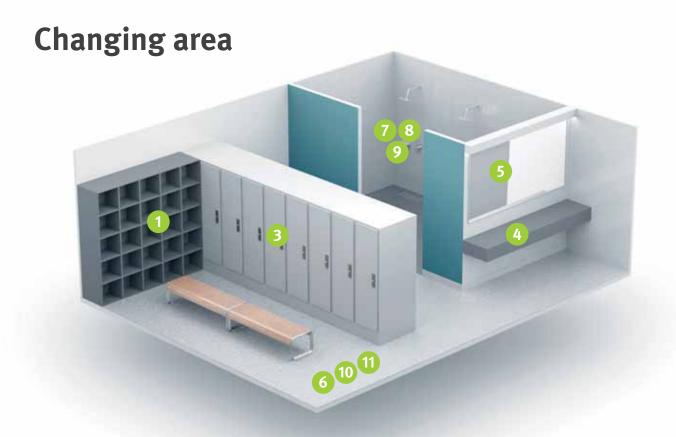
8 TAWIP vioclean

Floor cleaner & care



9 APESIN AP 100 Plus

Powdery oxygen active disinfectant















Ready-to-use all purpose cleaner

3 TANET multiclean





Ready-to-use plastic cleaner



GLASS cleaner

Glass & window cleaner





High performance floorand surface cleaner





**7** SANET daily Quick&Easy Sanitary maintenance cleaner



8 SANET spray Ready-to-use sanitary

maintenance cleaner



Sanitary cleaner and descaler



Surfactant-free all purpose cleaner

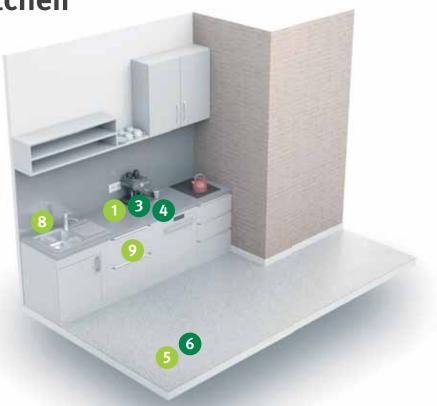
10 TANET karacho



11 TAWIP vioclean 🜌

Floor cleaner & care

## **Ward kitchen**





1 GREASE classic

Kitchen Cleaner





Ready-to-use plastic cleaner



**3** APESIN kitchen Quick&Easy

> Foaming disinfectant kitchen cleaner



4 APESIN spray F Alcohol-based rapid disinfection, liquid perfume-free



High performance floorand surface cleaner

5 TANET SR 15



**6** APESIN food

Liquid, fast-acting kitchen disinfectant

# Laundry area







Surfactant-free all purpose cleaner



8 MANUDISH original

Hand Dishwashing Liquid



9 ENERGY easytabs

4 in 1 Tabs for Dishwashers

## APESIN System:



10 ACTIV liquid

Liquid detergent for all textiles



11 SYSTEM alca

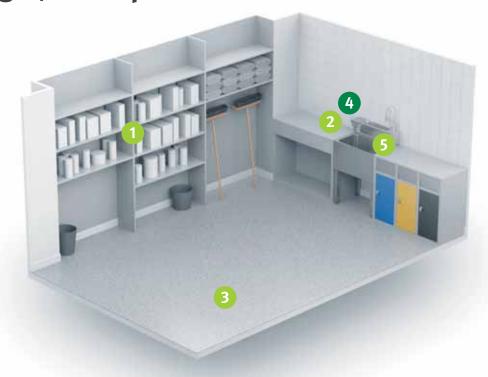
Alkaline liquid booster



12 APESIN oxydes

Laundry disinfecting and bleaching additive

# Storage / set-up room









Ready-to-use all purpose cleaner



2 TANEX power

Ready-to-use plastic cleaner



3 TANET SR 15

High performance floorand surface cleaner



4 APESIN multi Quick&Easy

> Foaming disinfectant multi-purpose cleaner



SANET perfect

Sanitary cleaner and descaler



LAVAMANI rosé 🜌

Liquid hand soap

## **Basic cleaning**

In addition to regular building cleaning and maintenance, deep cleaning is an essential and indispensable component. This includes, for example, the refurbishment and maintenance of floors, carpet cleaning, upholstery cleaning and furniture cleaning. Our high-performance products help with your deep cleaning.







LINAX complete

Ultra-performance floor stripper







High-performance matt floor polish





LONGLIFE hospital



Disinfectant – resistant emulsion polish



#### **Werner & Mertz Professional Vertriebs GmbH**

Neualmerstraße 13 | 5400 Hallein Tel. +43 6245 87286 info@tana.at

www.wmprof.com www.green-care-professional.com

